

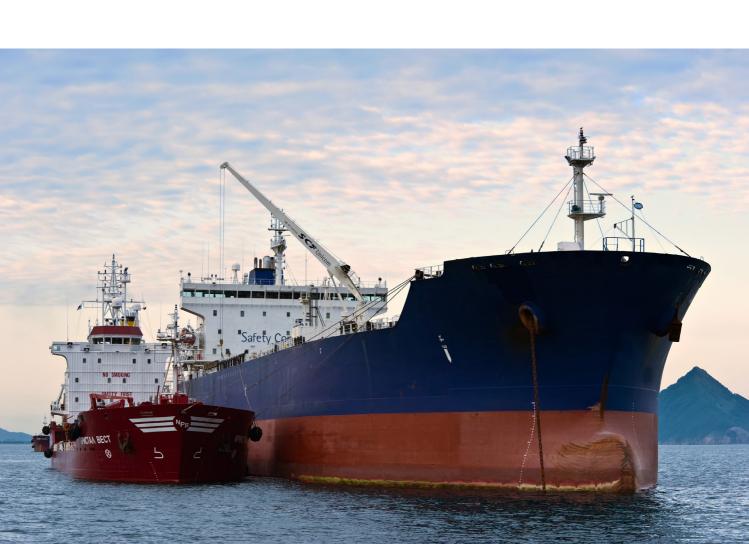
## **WELCOME TO CONTRACT MARINE OIL**

Contract Fountain is a bunker service and trading company, providing value added bunker services of marine fuels across ASEAN region.

> Established in 2012, we have progressively built our network and maintained a healthy portfolio of clients and physical suppliers.

Our mission is to assist bunker buyers in purchasing fuel whilst achieving the most competitive prices and maintaining excellent quality.

We are available 24 hours a day, 365 days a year operating from office in both Penang and Singapore.





### **CREDIT DEPARTMENT**

Customers and suppliers are both well protected and supported by Contract Fountain's expert member of staff. Our friendly credit policy helps our Clients to navigate through challenging financial and economic environment.

### TRADING PHYSICAL

Our core business is sourcing, supplying and trading gasoil and fuel oil. Fountain group of company, is a renowned physical supplier along the East coast of Peninsula Malaysia. We have control across the chain of logistics right from Blending, to Point of Delivery, to Client's Vessel and Storage Facility.

### RELIABLE COUNTERPARTY

Our company strives to develop practices toward quality management and customer relation. By applying good Standard Operating Procedure (SOP) starting with stringent **Know Your Customer** (KYC) analysis, hence matching international banking credit checks. Furthermore we place utmost importance in respecting the confidentiality of our Clients.

## **RISK MANAGEMENT**

Volatile crude oil prices translate uncertainty in our Clients' fuel costs. By providing simple price management solutions, we are able to provide fixed forward pricing and supply to manage Clients' risk concerns.

### **GROUP CULTURE**

Welcoming and approachable ethos, ensure that our Clients' are given sufficient time to manage odd hours, enquiries and services which extend beyond normal boundaries.





### **TRADING**

ASEAN region through our collaboration with many regional key bunker traders. Our traders have vast experience in both operation and marine fuel specification.

Accompanied with strong financial support services to Offshore from both local and international banks we offshore rigs and navy are able to provide solutions through floating, fixed price contracts and the traditional spot price trades.

### **PHYSICAL**

We are able to trade in Our in-depth analysis of Client's requirement and understanding of the regional supply chain gives us an advantage to plan our deliveries and other services.

> We have experience in providing prompt Service Vessel (OSV), vessels in ASEAN.

Our management team is always open to synergetic collaborative supply chain and maintaining our key emphasis on highest level of quality and safety standards.







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