



# CONTRACT FOUNTAIN

## WELCOME TO CONTRACT MARINE OIL

Contract Fountain is a bunker service and trading company, providing value added bunker services of marine fuels across ASEAN region.

Established in 2012, we have progressively built our network and maintained a healthy portfolio of clients and physical suppliers.

Our mission is to assist bunker buyers in purchasing fuel whilst achieving the most competitive prices and maintaining excellent quality.

We are available 24 hours a day, 365 days a year operating from office in both Penang and Singapore.





#### CREDIT DEPARTMENT

Customers and suppliers are both well protected and supported by Contract Fountain's expert member of staff. Our friendly credit policy helps our Clients to navigate through challenging financial and economic environment.

#### TRADING PHYSICAL

Our core business is sourcing, supplying and trading gasoil and fuel oil. Fountain group of company, is a renowned physical supplier along the East coast of Peninsula Malaysia. We have control across the chain of logistics right from Blending, to Point of Delivery, to Client's Vessel and Storage Facility.

#### RELIABLE COUNTERPARTY

Our company strives to develop practices toward quality management and customer relation. By applying good Standard Operating Procedure (SOP) starting with stringent Know Your Customer (KYC) analysis, hence matching international banking credit checks. Furthermore we place utmost importance in respecting the confidentiality of our Clients.

#### RISK MANAGEMENT

Volatile crude oil prices translate uncertainty in our Clients' fuel costs. By providing simple price management solutions, we are able to provide fixed forward pricing and supply to manage Clients' risk concerns.

#### GROUP CULTURE

Welcoming and approachable ethos, ensure that our Clients' are given sufficient time to manage odd hours, enquiries and services which extend beyond normal boundaries.



#### TRADING

We are able to trade in ASEAN region through our collaboration with many regional key bunker traders. Our traders have vast experience in both operation and marine fuel specification.

Accompanied with strong financial support from both local and international banks we are able to provide solutions through floating, fixed price contracts and the traditional spot price trades.

#### PHYSICAL

Our in-depth analysis of Client's requirement and understanding of the regional supply chain gives us an advantage to plan our deliveries and other services.

We have experience in providing prompt services to Offshore Service Vessel (OSV), offshore rigs and navy vessels in ASEAN.

Our management team is always open to synergetic collaborative supply chain and maintaining our key emphasis on highest level of quality and safety standards.





**CONTRACT FOUNTAIN SDN BHD  
(981010-A)**

No. 8 Lebuh Farquhar, Suite 20.01  
20th Floor, MWE Plaza.  
Penang 10200  
Malaysia

Work : +604 263 3399  
Fax : +604 263 6699  
Email : [enquiries@contractfountain.com.my](mailto:enquiries@contractfountain.com.my)  
[www.contractfountain.com.my](http://www.contractfountain.com.my)

**GHAZI & LIM**

(CORPORATE LAW)  
Advocates and Solicitors  
No. 8 Lebuh Farquhar, Suite #19-01  
19th Floor MWE Plaza  
10200 Penang  
Malaysia

Work : +604 263 3688  
Fax : +604 262 7433  
Email : [gnlpg@ghazi-lim.com](mailto:gnlpg@ghazi-lim.com)

**SINGAPORE BRANCH  
(T18FC0075C)**

Tricor Singapore Pte Ltd  
80 Robinson Road, #02-00  
Singapore 068898

Work : +65 6236 3333  
Fax : +65 6236 4399

**KHOO KEAT SIEW & CO**

(MARITIME LAW)  
Advocates & Solicitors  
Kim Mansion Level 4, 332-C  
Chulia Street  
10200 Penang  
Malaysia

Work : +604 262 0941  
Fax : +604 262 9595  
Email : [legal@contractfountain.com.my](mailto:legal@contractfountain.com.my)

**MALAYAN BANKING BERHAD**

Trade Finance  
No. 9 Lebuh Union, 2nd Floor  
10200 Penang  
Malaysia  
[www.maybank.com](http://www.maybank.com)

**UNITED OVERSEAS BANK  
(MALAYSIA) BERHAD**

Commercial  
64E – H, Lebuh Bishop, 1st Floor  
Georgetown  
10200 Penang  
Malaysia  
[www.uob.com.my](http://www.uob.com.my)

**OIL FOUNTAIN SDN BHD (1171251 – W)**

SUBSIDIARY: CARGO & TRADES  
(EXPORT AND IMPORT)  
No. 8 Lebuh Farquhar, Suite #17-08  
17th Floor MWE Plaza  
10200 Penang  
Malaysia

Work : 604 263 3399  
Fax : 604 263 6699  
Email: [enquiries@oilfountain.com.my](mailto:enquiries@oilfountain.com.my)  
[www.oilfountain.com.my](http://www.oilfountain.com.my)

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